



One World. Infinite Possibilities.

2022 Rep Round Up

# Our Story

In 1972, NASA's Apollo 17 crew captured the first photo of the entire planet from space.

Dubbed the "Blue Marble Shot" this iconic image changed the way humans thought about the planet and our place in the world.

For over a decade the team at Blue Marble has been honoring the awesomeness of our planet by bringing the natural world into our STEM kits and by caring for the planet in the process.



# Our Mission

To create purposeful products that inspire a love of learning in children and empower parents to raise thoughtful, confident kids!



# GIVEBACK LEADER

ANOTHER  
REASON  
TO BUY

27%

of licensing proceeds go to  
the National Geographic Society

to fund work in science, exploration,  
conservation, and education.



YOUR PURCHASE  
HAS PURPOSE

WHEN YOU SHOP WITH US,  
YOU HELP FURTHER THE  
WORK OF OUR SCIENTISTS,  
EXPLORERS, AND EDUCATORS  
AROUND THE WORLD.



## Impulse STEM kits

Cost \$3.95 Retail Package 4.96 x 1.61 x 8.19

Case pack 12 ea.



## GEMSTONE MINI DIG KIT

Discover a real gemstone!

**Wholesale:** \$3.95

**SKU:** RTNGMDIGGEM

**Barcode:** 816448029585

**Box Size (W x H x D in.):** 4.96 x 8.19 x 1.61

**Master Case Qty:** 12

**Age Range:** 8+

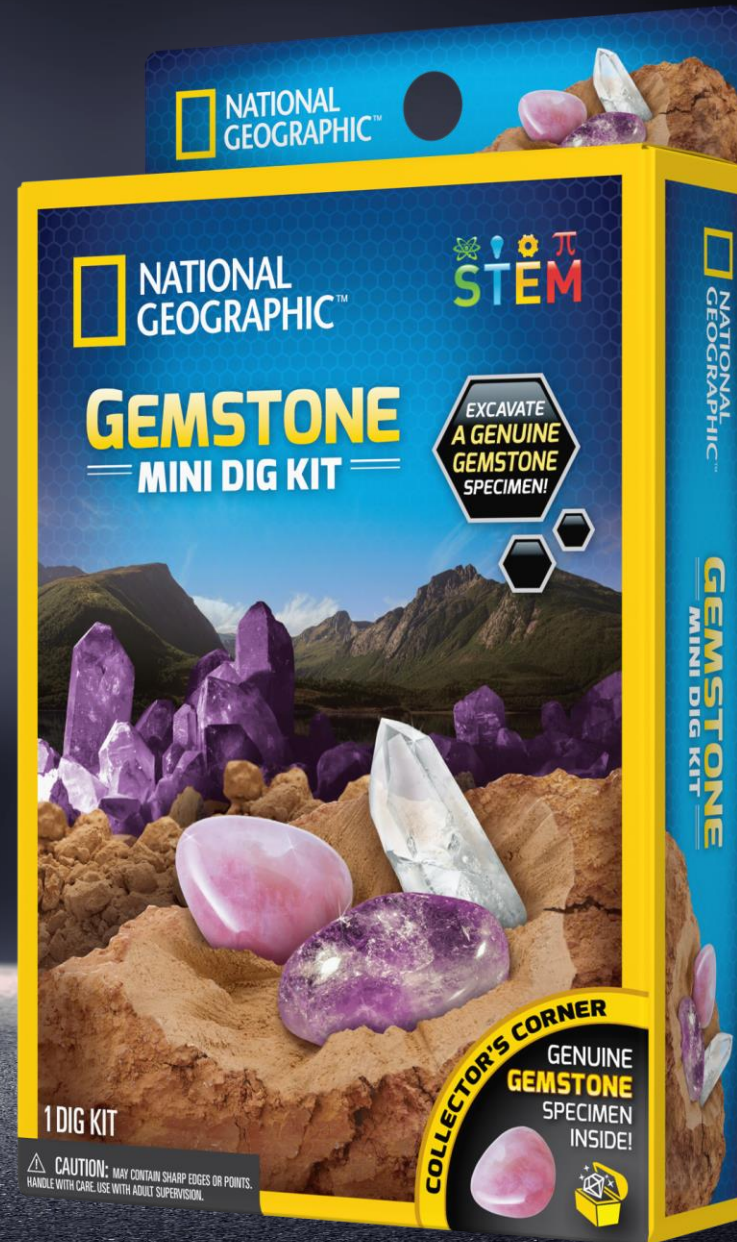
### Kit Includes

1 Dig Brick

1 Genuine Gemstone

1 Dig & Brush Tool

1 Learning Guide with Instructions





## FOOL'S GOLD MINI DIG KIT

Discover sparkling pyrite!

**Wholesale:** \$3.95

**SKU:** RTNGMDIGGOLD

**Barcode:** 816448029592

**Box Size (W x H x D in.):** 4.96 x 8.19 x 1.61

**Master Case Qty:** 12

**Age Range:** 8+

### Kit Includes

1 Dig Brick

1 Pyrite Nugget

1 Dig & Brush Tool

1 Learning Guide with Instructions





## TREASURE MINI DIG KIT

Discover a real gemstone!

**Wholesale:** \$3.95

**SKU:** RTNGMDIGCHEST

**Barcode:** 816448029622

**Box Size (W x H x D in.):** 4.96 x 1.61 x 8.19

**Master Case Qty:** 12

**Age Range:** 8+

### Kit Includes

1 Dig Brick

1 Genuine Gemstone

1 Dig & Brush Tool

1 Learning Guide with Instructions





## GLOW-IN-THE-DARK CRYSTAL LAB

Grow your own glow-in-the-dark crystal!

**Wholesale:** \$3.95

**SKU:** RTNGCRYSGIDCRD

**Barcode:** 816448029608

**Box Size (W x H x D in.):** 4.96 x 8.19 x 1.61

**Master Case Qty:** 12

**Age Range:** 8+

### Kit Includes

1 Bag of Crystal-Growing Powder (3.35 oz / 95 g)

1 Glow-in-the-Dark Seed Rock

New formula grows in 3 days!

1 Learning Guide with Instructions





## PURPLE CRYSTAL LAB

Grow your own purple crystal!

**Wholesale:** \$3.95

**SKU:** RTNGCRYSPCRD

**Barcode:** 816448029615

**Box Size (W x H x D in.):** 4.96 x 8.19 x 1.61

**Master Case Qty:** 12

**Age Range:** 8+

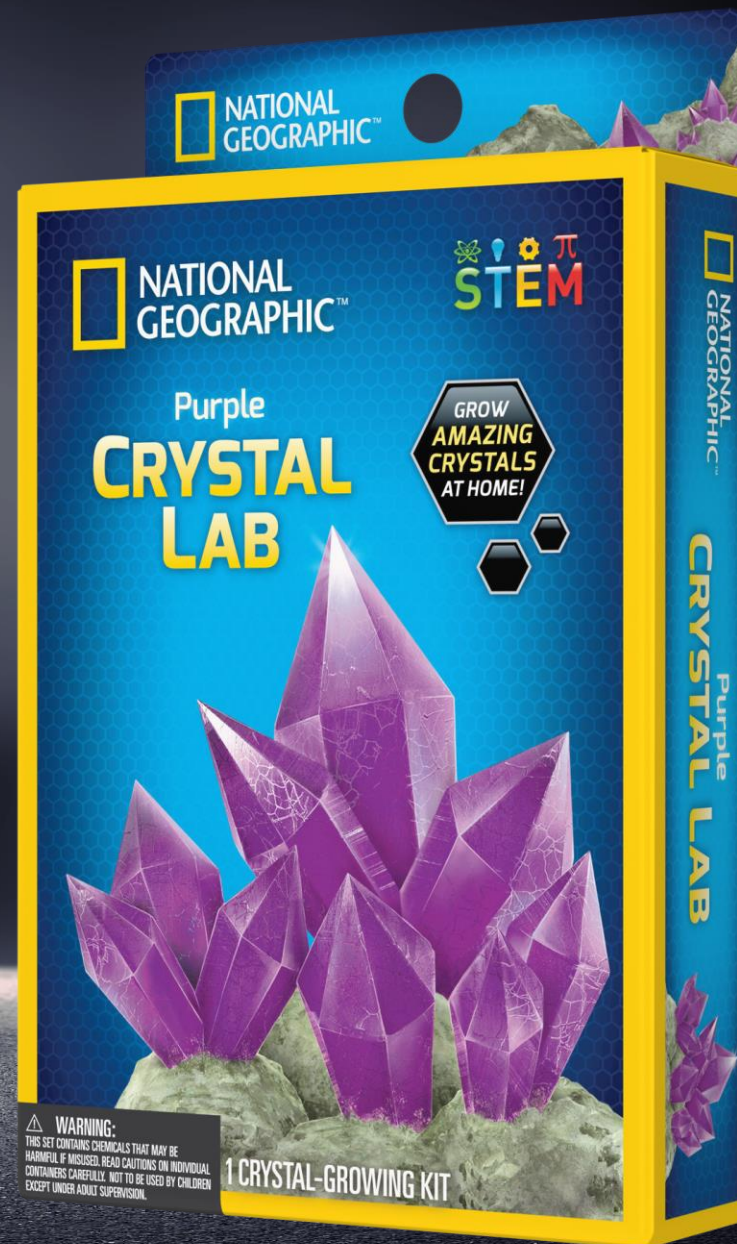
### Kit Includes

1 Bag of Purple Crystal-Growing Powder  
(3.35 oz / 95 g)

1 Seed Rock

New formula grows in 3 days!

1 Learning Guide with Instructions





## Rock & Mineral STARTER COLLECTION

10 incredible specimens that are sure to inspire a fascination with geology and the earth sciences.

**Wholesale:** \$3.95

**SKU:** RTNGRM10CRD

**Barcode:** 816448023729

**Box Size (W x H x D in.):** 4.96 x 1.61 x 8.19

**Master Case Qty:** 12

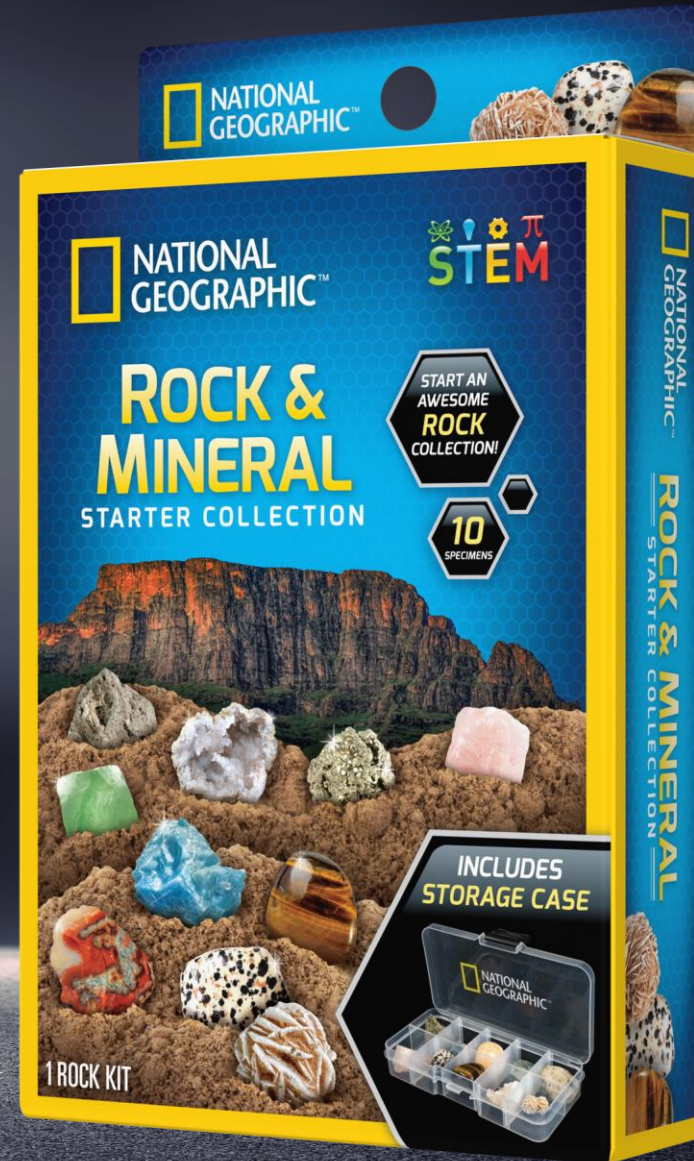
**Age Range:** 8+

**Kit Includes:**

1 each - Rose Quartz, Dalmatian Jasper, Agate, Tiger's Eye, Desert Rose, Pumice, Pyrite, Blue Calcite, Geode, Green Fluorite

1 Clear storage case

1 Full color identification guide





## GLOW-IN-THE-DARK SLIME LAB

Make squishy, glow-in-the-dark slime.

**Wholesale:** \$3.95

**SKU:** RTNGSLIMEGCRD

**Barcode:** 816448029639

**Box Size (W x H x D in.):** 4.96 x 8.19 x 1.61

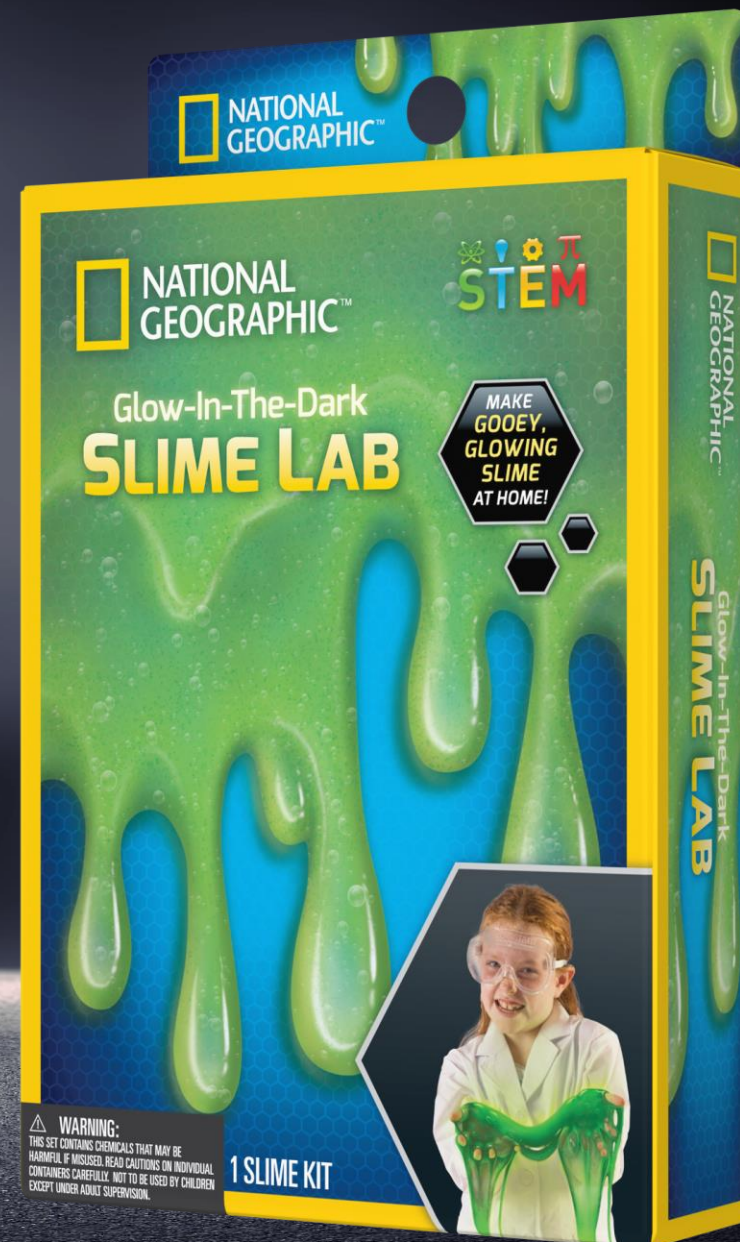
**Master Case Qty:** 12

**Age Range:** 6+

### Kit Includes

1 Packet of Glow-in-the-Dark Slime Powder  
(0.63 oz / 18 g)

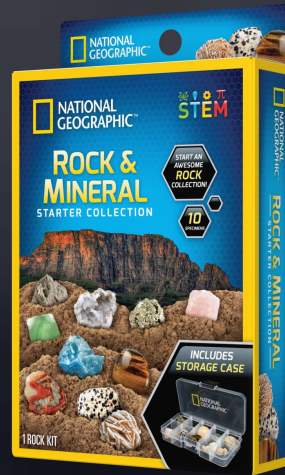
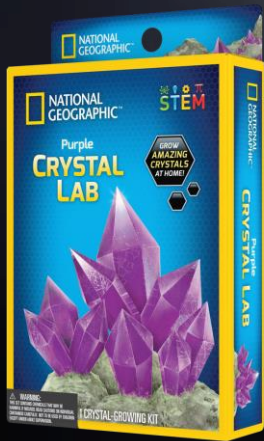
1 Learning Guide with Instructions





# Impulse STEM kits

Cost \$3.95 Retail Package 4.96 x 1.61 x 8.19  
Case Pack 12 ea.





Hands on science kits for everyday fun!

Cost \$7.00 Retail Package 7.25 x 2.375 x 10

Case Pack 4 ea.





## DINO FOSSIL DIG KIT

Excavate a T. rex tooth replica.  
Includes a real dino fossil.

**Wholesale:** \$7.00

**SKU:** RTNGDINO2

**Barcode:** 816448029653

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

- 1 Dig Brick with T. rex Tooth Replica Specimen
- 1 Dino Poop Specimen
- 1 Magnifying Glass
- 1 Dig Tool
- 1 Brush
- 1 Learning Guide with Instructions





## SHARK TOOTH DIG KIT

Excavate 3 real shark tooth fossils!

**Wholesale:** \$7.00

**SKU:** RTNGSHARK

**Barcode:** 816448029660

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

1 Dig Brick

3 Types of Shark Teeth

1 Magnifying Glass

1 Dig Tool

1 Brush

1 Learning Guide with Instructions





## GEMSTONE DIG KIT

Excavate 3 gemstone specimens.  
Amethyst, Quartz, & Tiger's Eye!

**Wholesale:** \$7.00

**SKU:** RTNGGEM

**Barcode:** 816448029646

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

- 1 Dig Brick
- 3 Gemstone Specimens (Tiger's Eye, Quartz, Amethyst)
- 1 Dig Tool
- 1 Brush
- 1 Magnifying Glass
- 1 Learning Guide with Instructions





## DINO EGG DIG KIT

Excavate 2 dinosaur eggs.  
Includes real dino poop fossil!

**Wholesale:** \$7.00

**SKU:** RTNGDEGGDIG

**Barcode:** 816448029677

**Box Size (W x H x D in.):** 7.25 x 10 x 2.637

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

- 2 Dino Egg Dig Bricks
- 2 Dinosaur Action Figures
- 1 Dino Poop (Coprolite) Fossil Specimen
- 1 Dig Tool
- 1 Brush
- 1 Magnifying Glass
- 1 Learning Guide with Instructions





## GLOW-IN-THE-DARK CRYSTAL LAB

Grow a crystal that glows in the dark!  
Includes a real Fluorite gemstone.

**Wholesale:** \$7.00

**SKU:** RTNGGIDCRYSTAL

**Barcode:** 816448029691

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

1 Crystal-Growing Powder Packet  
1 Glow-in-the-Dark Seed Rock

New formula grows in 3 days!

1 Magnifying Glass

1 Wooden Spoon

1 Display Stand

1 Fluorite Specimen

1 Learning Guide with Instructions





## PURPLE CRYSTAL LAB

Grow a purple crystal in just a few days!  
Includes a real Amethyst gemstone.

**Wholesale:** \$7.00

**SKU:** RTNGPCRYSTAL

**Barcode:** 816448029684

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

- 1 Crystal-Growing Powder Packet
- 1 Seed Rock
- New formula grows in 3 days!
- 1 Magnifying Glass
- 1 Wooden Spoon
- 1 Display Stand
- 1 Chevron Amethyst Specimen
- 1 Learning Guide with Instructions





# CRYSTAL GARDEN

Grow spectacular, crystal-covered trees!  
You color the trees so each one is unique.

**Wholesale:** \$7.00

**SKU:** RTNGCRYSGRDN

**Barcode:** 816448029707

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

## Kit Includes

- 1 Bottle of Crystal-Growing Liquid (1 fl oz / 30 mL)
- 5 Washable Markers
- 2 Tree Bases
- 1 Evergreen Tree
- 1 Cherry Tree
- 1 Geode Specimen
- 1 Learning Guide with Instructions





## BREAK OPEN 2 GEODES

Discover the amazing crystal treasures inside!  
Includes goggles and a geode display stand.

**Wholesale:** \$7.00

**SKU:** RTNGGEO2

**Barcode:** 816448029721

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

- 2 Premium Quality Geodes
- 1 Pair of Safety Goggles
- 1 Magnifying Glass
- 1 Display Stand
- 1 Learning Guide with Instructions





## BUILD YOUR OWN VOLCANO

Build it, paint it, and then make it erupt!  
Includes all supplies and 2 real volcanic specimens.

**Wholesale:** \$7.00

**SKU:** RTNGVOLCANO2

**Barcode:** 816448029738

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

- 1 Bag of Plaster (14.5 oz / 410 g)
- 1 Bag of Eruption Powder A (0.8 oz / 22 g)
- 1 Bag of Eruption Powder B (0.7 oz / 20 g)
- 1 Volcano Mold with Rubber Band
- 1 Wooden Stir Stick
- 1 Paint Brush
- 3 Colors of Paint (0.03 fl oz / 6 oz)
- 2 Volcanic Specimens
- 1 Learning Guide with Instructions





## AMAZING WORMS CHEMISTRY KIT

Make creepy, crawly creatures with chemistry!  
Learn about polymers, phosphorescence, and pH  
with 5 awesome chemistry experiments.

**Wholesale:** \$7.00

**SKU:** RTNGCHEMAW

**Barcode:** 816448029820

**Age:** 8+

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

### Kit Includes:

Green Glow-in-the-Dark Alginate (90 mL / 3 Fl oz), Purple  
Color-changing Alginate (90 mL / 3 Fl oz), Calcium  
Chloride (10 g / 0.35 Fl oz), 2 Cups, 1 Measuring Scoop  
Enough materials to create Glow-in-the-dark worms

- Color-changing worms
- Worm eggs
- Giant Worm eggs
- Dehydrated worms

Learning Guide and Instructions





NATIONAL  
GEOGRAPHIC™

## COOL REACTIONS CHEMISTRY KIT

Explore the world of pH science and acid-base reactions with 5 awesome chemistry experiments.

**Wholesale:** \$7.00

**SKU:** RTNGCHEMCR

**Barcode:** 816448029837

**Age:** 8+

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Kit Includes:**

Sodium Bicarbonate (16 g / 0.56 oz)

Citric Acid (25 g / 0.88 oz)

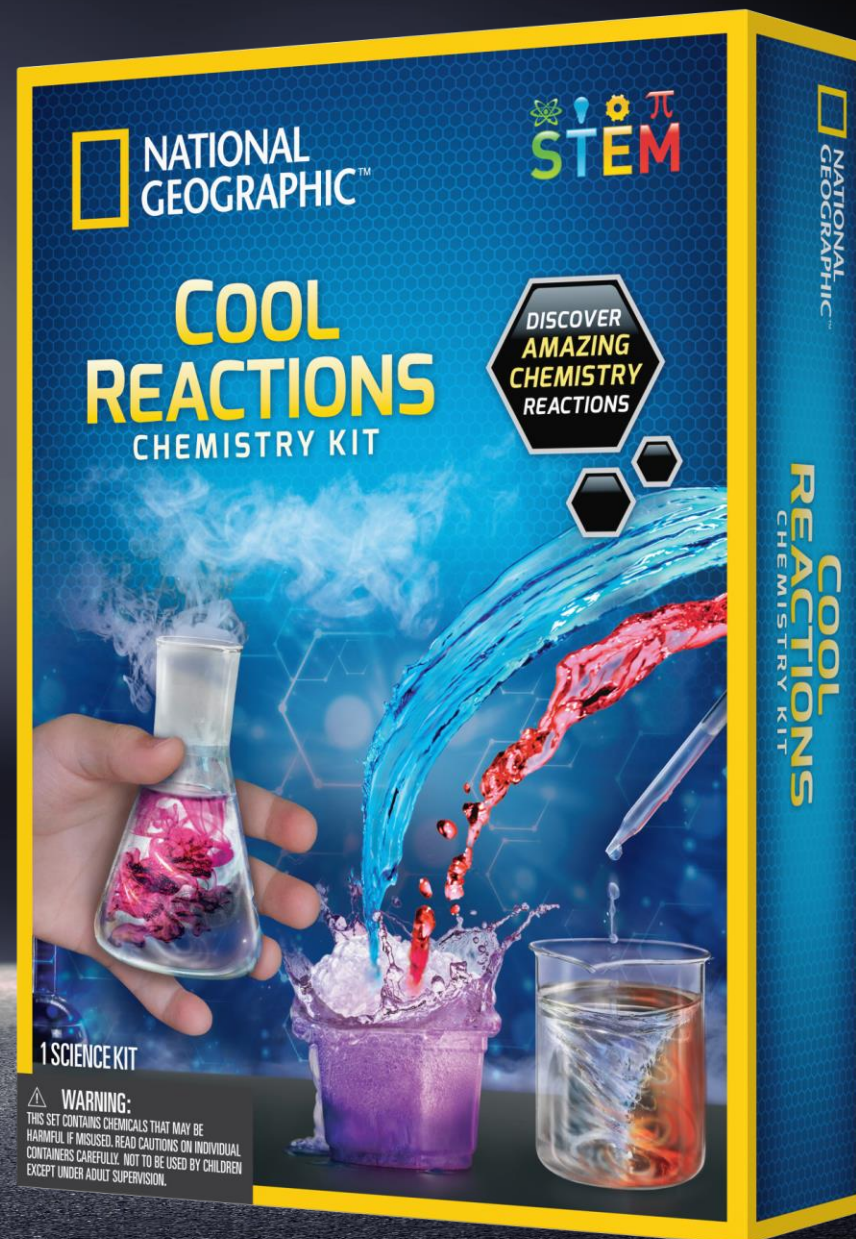
Red Cabbage Powder (5 g / 0.17 oz)

4 Pieces of pH Paper, 3 Cotton Balls, 3 Cups, 2

Measuring Scoops, 1 Spray Bottle, 1 Pipette, 1

Colorless Crayon

Learning Guide and Instructions





## GLOW-IN-THE-DARK SLIME LAB

Make gooey, stretchy, glowing slime!

**Wholesale:** \$7.00

**SKU:** RTNGSLIME

**Barcode:** 816448029714

**Box Size (W x H x D in.):** 7.25 x 10.0 x  
2.375

**Master Case Qty:** 4

**Age Range:** 8+

### Kit Includes

- 1 Bag of Glow-in-the-Dark Slime Powder (0.63 oz / 18 g)
- 1 Slime Storage Container
- 1 Wooden Stir Stick
- 1 Learning Guide with Instructions





## ROCK & MINERAL STARTER KIT

Start your own rock collection! Includes 15 unique gemstones from around the world.

**Wholesale:** \$7.00

**SKU:** RTNGRM15

**Barcode:** 816448029752

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Age Range:** 8+

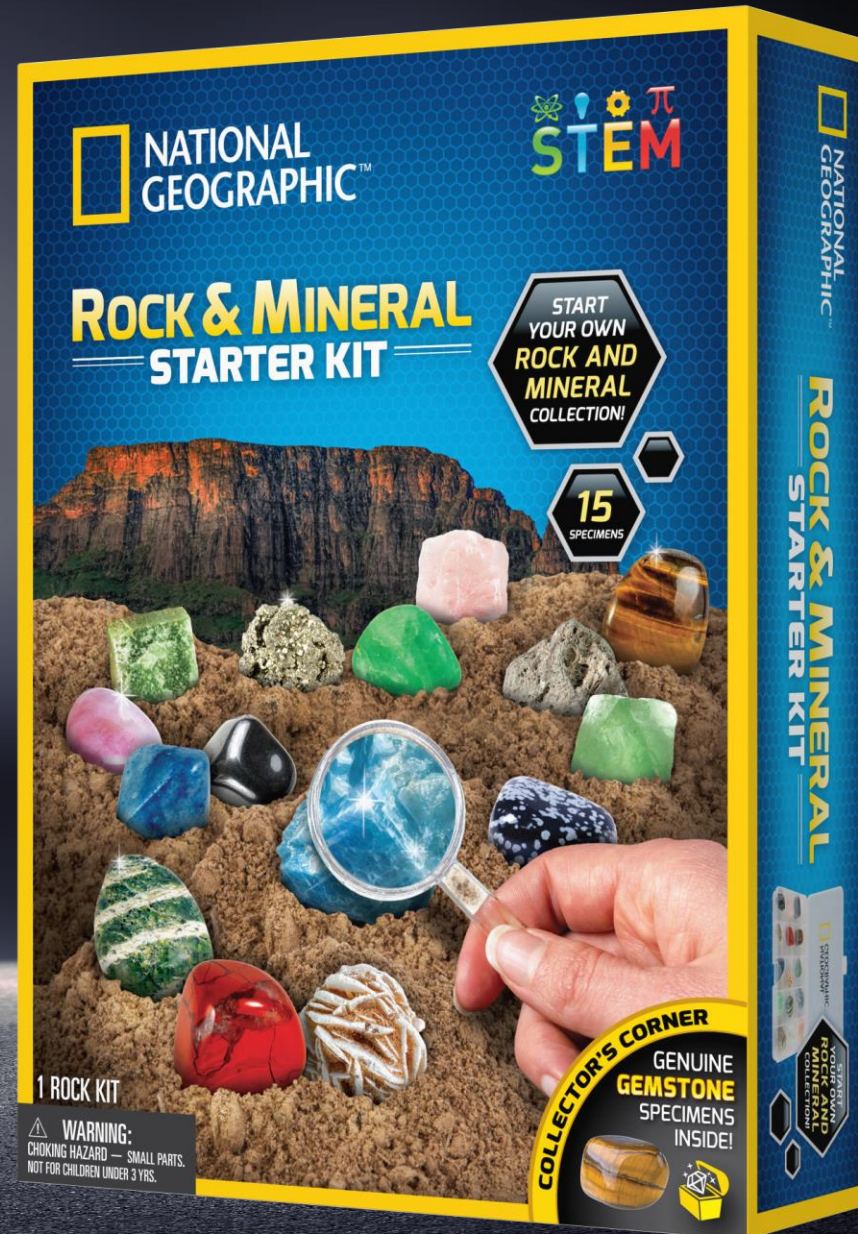
### Kit Includes

15 Specimens - pumice, rose quartz (rough & polished), pyrite, blue calcite, green fluorite, desert rose, green aventurine (rough & polished), red jasper, green jasper, tiger's eye, hematite, blue quartz, snowflake obsidian

1 Storage Case

1 Magnifying Glass

1 Learning Guide with Instructions





## ROCK & MINERAL CARD GAMES

Play rock & mineral themed games with full deck of playing cards that include facts about each gemstone. Includes over 75 real gemstones!

**Wholesale:** \$7.00

**SKU:** RTNGRKMEM

**Barcode:** 816448029844

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Target Age Range:** 8+

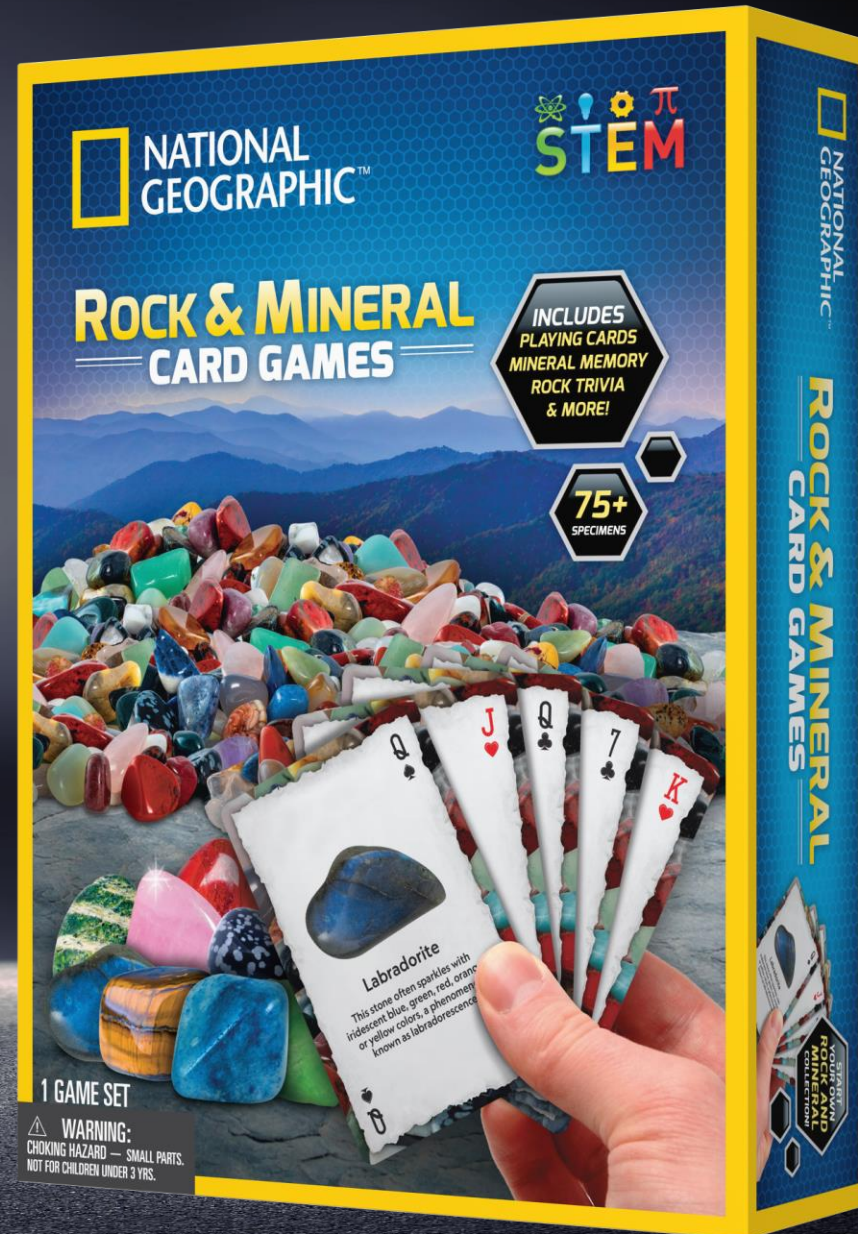
**Kit Includes:**

1 Deck of 52 Playing Cards

1 Bag of Assorted Gemstone Pebbles (0.37 lbs. / 0.17 kg)

1 Rock Specimen Bag

Instructions





NATIONAL  
GEOGRAPHIC™

Shipping Now

NEW  
PRODUCT

# GOLD DOUBLOON DIG KIT

Excavate 2 replica gold doubloons and 3 pyrite specimens! A treasure map-style guide teaches about each item kids find inside. Includes all the excavation tools kids need.

**Wholesale:** \$7.00

**SKU:** RTNGDOUBDIG

**Barcode:** 810070620011

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Target Age Range:** 8+

**Kit Includes:**

- 1 Treasure Chest Dig Brick
- 1 Brasher Gold Doubloon Replica
- 1 Escudo Gold Doubloon Replica
- 3 Pyrite Specimens
- 1 Treasure Guide Poster
- 1 Magnifying Glass
- 1 Dig Tool
- 1 Brush
- 1 Instruction Sheet



# RIVER ROCK PAINTING KIT

Turn natural wonders into works of art! Paint and decorate 7 smooth river stones with 6 paint colors, googly eyes, and transfer stickers. Includes 10 paint designs and instructions for fun story stone activities!

**Wholesale:** \$7.00

**SKU:** RTROCKART

**Barcode:** 810070620721

**Box Size (W x H x D in.):** 7.25 x 10.0 x 2.375

**Master Case Qty:** 4

**Target Age Range:** 6+

**Kit Includes:**

7 Smooth River Stones

6 Paint Colors (red, blue, yellow, green, black, white)

20 Googly Eyes

1 Sheet of Transfer Stickers

1 Paint Palette

1 Paint Brush

1 Learning Guide with Instructions





# Science kits for everyday fun!

Cost \$7.00 ea. Retail Package 7.25 x 2.375 x 10  
Case Pack 4 ea.





Take Stem to the next level!





Shipping Jan  
2022

## SLIME & PUTTY SCIENCE LAB

Explore 5 different slimes and putties!

**Wholesale:** \$14.50

**SKU:** RTNGSSPL

**Barcode:** 816448029783

**Box Size (W x H x D in.):** 11 x 12 x 3

**Master Case Qty:** 3

**Target Age Range:** 8+

### Kit Includes:

- 1 Packet of Green Slime Powder
- 1 Packet of Red Slime Powder
- 1 Purple Liquid Slime
- 1 Blue Metallic Putty
- 1 Bouncing Putty
- 5 Storage Containers
- 2 Stir Sticks

Learning Guide with Instructions





Shipping Jan  
2022

## SENSORY SCIENCE ACTIVITY KIT

Excite your senses with slimes, putty, sands, and hydrophobic substances!

**Wholesale:** \$14.50

**SKU:** RTNGEXPSENS

**Barcode:** 816448029257

**Box Size (W x H x D in.):** 11 x 12 x 3

**Master Case Qty:** 3

**Target Age Range:** 8+

### Kit Includes:

- 1 Color-Changing Putty
- 1 lbs. Natural Play Sand
- 1 Blue Snotty Slime
- 1 Purple Liquid Slime
- 1 Hydrophobic Sand
- 4 Storage Containers, 1 Spoon, 1 Stir Stick, 6 Sand Molds, 1 Clear Cup, 1 Sand Tray, 1 Learning Guide, 3 Instruction Booklets



NEW  
PRODUCT



Shipping Jan  
2022

## AURORA LIGHT PROJECTOR

An awesome light show for your room!  
Looks like the Aurora Borealis.

**Wholesale:** \$34.00

**SKU:** RTNGAURORA

**Barcode:** 816448027390

**Box Size (W x H x D in.):** 7.2 x 5.2 x 12

**Master Case Qty:** 2

**Target Age Range:** N/A

**Kit Includes:**

- 1 Aurora Light Projector
- 1 Remote Control
- 1 AUX Cord
- 1 Micro USB Cord
- 1 Learning Guide with Instructions





## ROCK TUMBLER EXPLORER SERIES

Turn rough rocks into polished gems!  
Includes stones from around the world.

**Wholesale:** \$34.50

**SKU:** NGTUMBLER3

**Barcode:** 810070620486

**Box Size (W x H x D in.):** 11 x 5.2 x 12

**Master Case Qty:** 1

**Target Age Range:** 8+

**Kit Includes:**

- 1 High-Quality Tumbler
- 1 Leak-Proof Tumbling Barrel
- ½ lb. of Rough Rocks
- 5 Jewelry Fastenings
- 4 Polishing Grit Stages
- 1 Learning Guide with Instructions



## JASPER ROCK TUMBLER REFILL TRANSITION

Same contents with updated  
Packaging!

**Wholesale:** \$8.00

**SKU:** TREFILLJASPER

**Barcode:** 851456006296

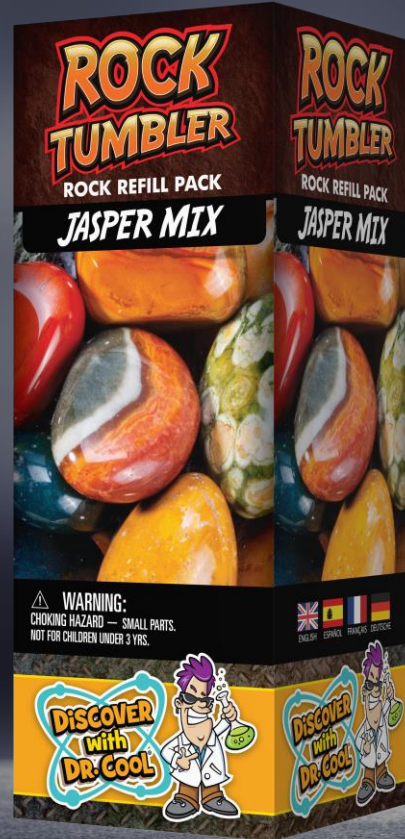
**Box Size (W x H x D in.):** 3 x 3 x 8

**Master Case Qty:** 6

**Target Age Range:** 8+

**Kit Includes:**

- 1 lb. of Rough Rocks
- 5 Jewelry Fastenings
- 4 Polishing Grit Stages
- 1 Adventure Guide



Still Available!  
Order while supplies last!

## DR. COOL HOBBY TUMBLER

**Wholesale:** \$39.00

**SKU:** HOBBYTUMBLER

**Barcode:** 816448020292

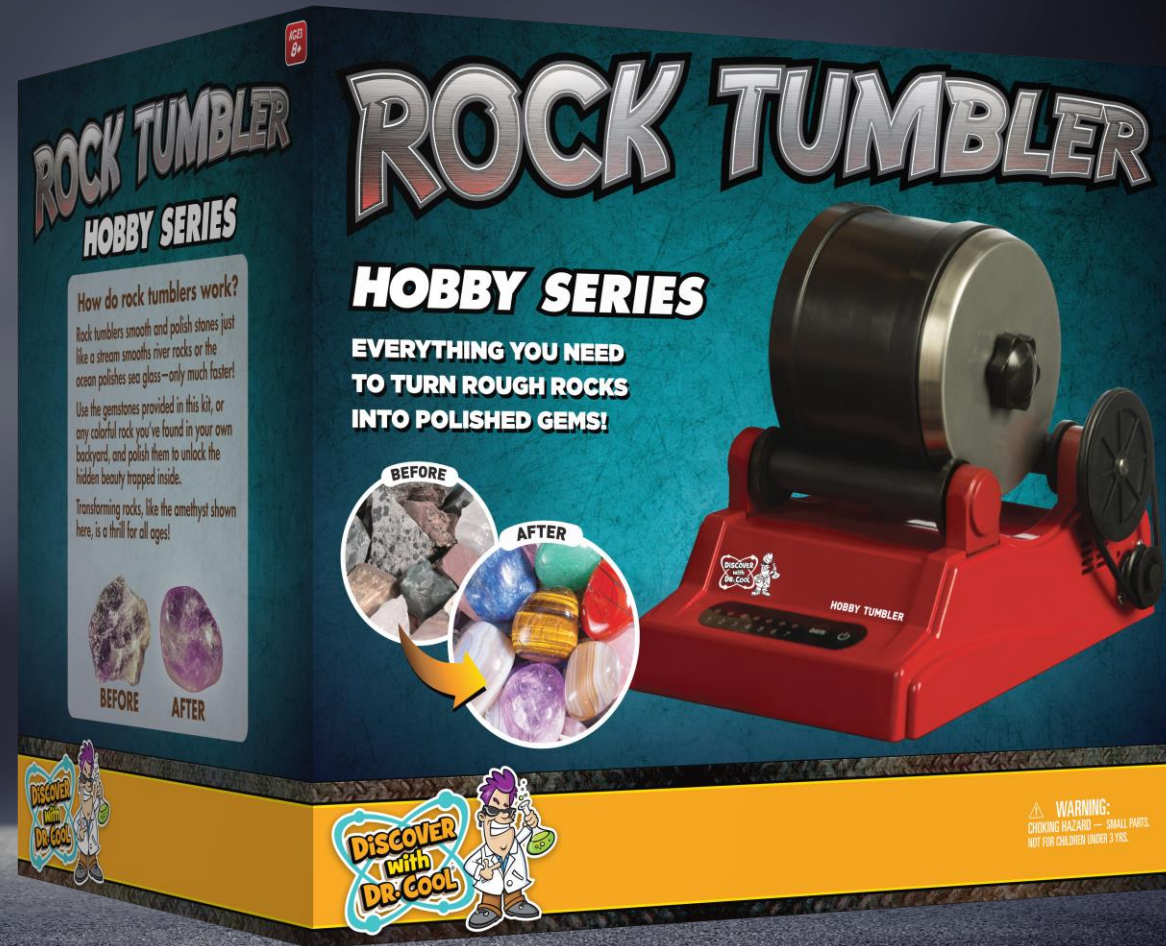
**Box Size (W x H x D in.):** 7.81 x 9.25 x 10.63

**Master Case Qty:** 4

**Target Age Range:** 8+

**Kit Includes:**

- 1 High-Quality Tumbler
- 1 Leak-Proof Tumbling Barrel
- ½ lb. of Rough Rocks
- 5 Jewelry Fastenings
- 4 Polishing Grit Stages
- 1 Learning Guide with Instructions



**blockaroo**™  
MAGNETIC FOAM BUILDERS

Junior  
STEM



**blockaroo**<sup>™</sup>  
MAGNETIC FOAM BUILDERS

**2020 Awards Won!**



**blockaroo**<sup>™</sup>  
MAGNETIC FOAM BUILDERS

## Airplane

Wholesale: \$12.75

SKU: MMBLSMPLANE

Barcode: 816448028342

Master Case Qty: 4

Retail Box Size: 7.24 x 2.64 x 10"

Target Age Range: 18 mo.+

Kit Includes: 10 Jumbo Pieces



**blockaroo**<sup>™</sup>  
MAGNETIC FOAM BUILDERS

## Tug Boat

Wholesale: \$12.75

SKU: MMBLSMTUG

Barcode: 816448028335

Master Case Qty: 4

Retail Box Size: 7.24 x 2.64 x 10"

Target Age Range: 18 mo.+

Kit Includes: 10 Jumbo Pieces



**blockaroo**<sup>™</sup>  
MAGNETIC FOAM BUILDERS

## Robot

Wholesale: \$12.75

SKU: MMBLSMBOT

Barcode: 816448028304

Master Case Qty: 4

Retail Box Size: 7.24 x 2.64 x 10"

Target Age Range: 18 mo.+

Kit Includes: 10 Jumbo Pieces



**blockaroo**<sup>™</sup>  
MAGNETIC FOAM BUILDERS

## Roadster

Wholesale: \$20.00

SKU: MMBLMEDRDSTR

Barcode: 816448028663

Master Case Qty: 3

Retail Box Size: 11 x 3.54 x 10"

Target Age Range: 18 mo.+

Kit Includes: 13 Jumbo Pieces



**blockaroo™**  
MAGNETIC FOAM BUILDERS

## Castle

Wholesale: \$40.00

SKU: MMBLLGCASTLE

Barcode: 816448028519

Master Case Qty: 3

Retail Box Size: 15.5 x 3.15 x 11.02"

Target Age Range: 18 mo.+

Kit Includes: 35 Jumbo pieces





## Counter Display

Wholesale: \$165.00

SKU: BLPDQSM01

Barcode: 816448028687

Master Case Qty: 1

Retail Box Size: 24.29 x 12.4 x 10.43 "

Target Age Range: 18 mo.+

### Kit Includes:

- 4x MMBLSMBOT
- 4x MMBLSMPLANE
- 4x MMBLSMTUG



# 2022 Terms & Conditions

## Minimum Order:

All products must be ordered in complete case packs. The minimum opening and minimum re-order amount is \$200.00.

## MAP Pricing:

MAP (minimum advertised pricing) for all Blue Marble products can be found on your current price lists. All advertised prices must be at or above MAP for all Blue Marble products. Resellers are not required to list prices in advertising. If a price is listed in an advertisement, it must be at or above MAP. Other statements such as “call for price” or “call for quote” are acceptable and permitted.

## Terms:

Our standard terms are Credit Card only on opening order. We accept VISA, MasterCard, American Express and Discover Card. Net 30 terms are available upon approved credit.

## Resale Certificate & Necessary Information:

Each new and existing account must have a copy of Re-Sale or Tax-Exempt Certificate in our files. We also need all customer set up information on the PO (bill to, ship to, email, phone, valid CC info, etc.). Our fillable pdf RPA is a great tool for gathering all info.

# 2022 Freight Program

## Flat Rate Shipping Charges

\$200.00 thru \$599.00 = 18% of order total

\$600.00 and above = Free Freight

Please note that flat rate shipping applies only to orders shipped within the 48 contiguous United States. Alaska, Hawaii and international orders will be charged actual shipping cost.

We will gladly ship on your account. Please provide carrier and account number.

We ship from Los Angeles, CA using FedEx and UPS. We are no longer able to ship via USPS.

# 2022 eCommerce Policy

- Beginning in 2021, if you are a brick & mortar account in good standing, you may sell our products on your company website after completing a new 2021 Retail Partner Agreement
- Online only business is not permitted
- You must maintain MAP pricing
- You may NOT sell our products on any online marketplace (Amazon, eBay, etc.)
- Violators may be permanently banned from doing business with Blue Marble in the future

# Important Contact Information

Sales Support & Inquiries  
[sales@thinkbluemarble.com](mailto:sales@thinkbluemarble.com)

Order Processing  
[orders@thinkbluemarble.com](mailto:orders@thinkbluemarble.com)

Customer Service  
[help@thinkbluemarble.com](mailto:help@thinkbluemarble.com)

W-9 and Invoices from JMW Sales Inc dba Blue Marble

**THANK  
YOU!**

